

ARTICULATION AGREEMENT BETWEEN

**CUNY QUEENSBOROUGH COMMUNITY COLLEGE AND
LEHMAN COLLEGE – CITY UNIVERSITY OF NEW YORK**

A. SENDING AND RECEIVING INSTITUTIONS

Sending College: CUNY Queensborough Community College

Department: Business

Programs: Business Administration

Degree: **Business Administration, A.S.**

Receiving College: Lehman College of the City University of New York

Departments: Economics and Business;

Programs: Business Administration;

Degree: **BBA, Business Administration;**

B. ADMISSION REQUIREMENTS FOR SENIOR COLLEGE PROGRAM

(e.g., minimum GPA, audition/portfolio):

Associate of Science Degree Graduates of CUNY Colleges are exempt from all Required Core, Flexible Core, and Lower Level College Option Lehman College General Education requirements. To earn a Bachelor's Degree at Lehman College, SUNY Associate Degree graduates need to:

- complete at minimum 50% of the courses required for the major/minor in residence
- two upper-level College Option interdisciplinary courses
- two writing intensive courses
- elective courses, if needed.
- 90 liberal arts credits are required for the BA, 60 liberal arts credits for the BS and 30 Liberal Arts Credits for the BBA.

Determination of the 30 Liberal Arts credits required for the baccalaureate degree in accordance with New York State Education Department requirements will be made by Lehman College.

Queensborough Community College graduates with the Associate Degree in Business Administration will receive 60* credits toward the Bachelor of Business Administration (BBA) at Lehman College. In addition, they will be deemed to have met all Required Core, Flexible Core, and Lower Level College Option Lehman College General Education requirements at Lehman College.

Total transfer credits granted toward the baccalaureate degree: 60

Total additional credits required at the senior college to complete baccalaureate degree: 60

SECTIONS C + D are appended

E. Articulation Agreement Follow-Up Procedures

1. Procedures for reviewing, up-dating, modifying or terminating agreement:

This agreement will be reviewed annually by department chairs at both Queensborough Community College and Lehman College and all relevant changes will be made as an amendment to this agreement. This agreement may be terminated at any time by either party.

2. Procedures for evaluating agreement, e.g., tracking the number of students who transfer under the articulation agreement and their success:

Lehman will inform Queensborough Community College about the academic progress of transfer students.

3. Sending and receiving college procedures for publicizing agreement, e.g., college catalogs, transfer advisers, Websites, etc.:

Notice of articulation will be placed in the respective catalogues, recruiting brochures, and websites.

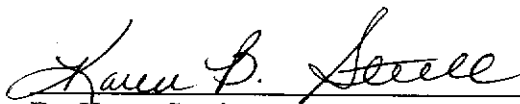
Respective transfer and academic advisors will be informed and provided with copies of this agreement.

The Lehman College Enrollment Management division will attend recruiting events on-campus at Queensborough Community College regularly.

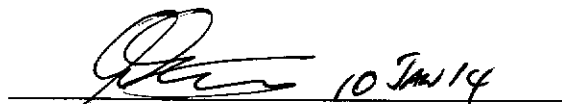
F. Additional Information

This agreement will be reevaluated upon the implementation of the CUNY Pathways General Education Curriculum.

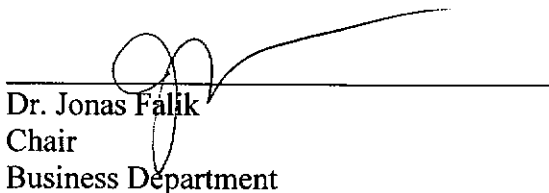
Effective Date: _____



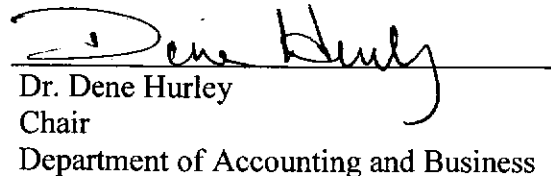
Dr. Karen Steele
Interim Vice President for Academic Affairs
CUNY Queensborough Community College



Dr. Anny Morrobel-Sosa
Provost and Senior Vice President for Academic Affairs
Lehman College



Dr. Jonas Falik
Chair
Business Department



Dr. Dene Hurley
Chair
Department of Accounting and Business

**COURSE TO COURSE EQUIVALENCIES AND TRANSFER CREDIT AWARDED
A.S. Business Administration to B.B.A Business Administration**

| <u>General Education</u> | | | | |
|--|-------------|---|-------------|-----------------|
| Course s | | | | Credits Awarded |
| REQUIRED CORE: I. A. English Composition I, II | | | | 6 |
| REQUIRED CORE: I. B. Mathematical and Quantitative Reasoning (Required: MA 114 or MA 119; see note under Major) | | | | 3 |
| REQUIRED CORE: I. C. Life and Physical Sciences (Select one course from I.C; see note under Major electives.) | | | | 3-4 |
| FLEXIBLE CORE: II. A. World Cultures and Global Issues (Select one course from II.A) | | | | 3 |
| FLEXIBLE CORE: II. B. U.S. Experience in Its Diversity (Recommended: SP 211) | | | | 3 |
| FLEXIBLE CORE: II. C. Creative Expression (Select one course from II.C) | | | | 3 |
| FLEXIBLE CORE: II. D. Individual and Society (Select one course from II.D) | | | | 3 |
| FLEXIBLE CORE: II. E. Scientific World (Select one course from II.E) | | | | 3 |
| FLEXIBLE CORE: II. A, B, C, D or E. (Select one additional course) | | | | 3 |
| Subtotal | | | | 30-31* |
| <i>*The credit range accounts for STEM variant in I.C.</i> | | | | |
| <u>Requirements for the Major</u> | | | | |
| Queensborough Community College | | Lehman College | | |
| Course Number & Title | Credits | Course Number & Title | Credits | Credits Awarded |
| BU 101 Principles of Accounting I | 4 | ACC 171 Principles of Accounting 1 | 3 | 4 |
| BU 102 Principles of Accounting II | 4 | ACC 272 Principles of Accounting 2 | 3 | 4 |
| BU 201 Business Organization and Management | 3 | BBA 204 Principles of Management | 3 | 3 |
| BU 203 Principles of Statistics | 3 | BBA 303 Business Statistics | 3 | 3 |
| BU 301 Business Law I | 3 | BBA 336 Business Law I | 3 | 3 |
| BU 512 Introduction to Information Systems and Technologies | 3 | CIS 211 Computer Information Systems | 4 | 3 |
| MA 128 Calculus for Technical & Business OR MA 260 Pre-Calculus for Business OR MA 440 Pre-Calculus Mathematics (students who are exempt from MA 119 will use this course to satisfy common core) | 4 4 4 | Mathematics Elective OR Mathematics Elective OR MAT 172 Pre-Calculus | 4 4 4 | 4 4 4 |
| ECON 101 Introduction to Macroeconomics OR ECON 102 Introduction to Microeconomics | 3 3 | BBA 168 Macroeconomic Foundations of Business OR BBA 169 Microeconomic Foundations of Business | 3 3 | 3 3 |
| Subtotal | 27 | | 28 | 27 |
| Laboratory Science (for students who have not taken STEM variant in) BI-132, BI-171, CH-102, CH-111, CH-121; ET-842; PH-112 | 0-1 | Liberal Arts Equivalent | 0-1 | 0-1 |
| Subtotal | 0-1 | Subtotal | 0-1 | 0-1 |
| | | | | |
| Free Electives | 1-2 | Elective Credit | 1-2 | 1-2 |
| Subtotal | 1-2 | Subtotal | 1-2 | 1-2 |
| | | | | |
| Total | 60 | Total | 60 | 60 |

(7/17/12)

11/16/12

**SENIOR COLLEGE UPPER DIVISION COURSES REMAINING FOR
BACCALAUREATE DEGREE
B.B.A Business Administration**

| Course Number & Title | Credits |
|---|----------------|
| General Education Requirements | |
| Choose two of the following: | |
| LEH 352 Studies in Literature ** | 3 |
| LEH 353 Studies in the Arts ** | 3 |
| LEH 354 Historical Studies ** | 3 |
| LEH 355 Studies in Phil, Theory, and Abstract Thinking** | 3 |
| Subtotal | 6 |
| Program Requirements | |
| Core Major Requirements | |
| BBA 168 Macroeconomic Foundations of Business* OR BBA 169 Microeconomic Foundations of Business* | 3 |
| BBA 403 Business Statistics II | 3 |
| BBA 405 Management Decision Making | 3 |
| BBA 407 Strategic Management | 3 |
| Subtotal | 12 |
| Concentration Requirements | |
| Finance | |
| BBA 207 Principles of Finance | 3 |
| BBA 308 Corporation Finance | 3 |
| BBA 310 Security & Investment Analysis | 3 |
| Marketing | |
| BBA 332 Marketing Management | 3 |
| BBA 367 Consumer Behavior | 3 |
| BBA 467 Market Research | 3 |
| Accounting | |
| ACC 334 Intermediate Accounting I | 3 |
| ACC 335 Intermediate Accounting II | 3 |
| ACC 348 Computer Based Accounting | 3 |
| Human Resources | |
| BBA 327 Organizational Behavior & Development | 3 |
| BBA 328 Human Resources Management | 3 |
| BBA 329 Union-Employer Relations | 3 |
| Business Law | |
| BBA 336 Business Law I* | 3 |
| BBA 337 Business Law II | 3 |
| BBA 339 Commercial Transactions OR BBA 340 Internet Law | 3 |
| International Business | |
| BBA 324 International Economics | 3 |
| BBA 432 International Business Management | 3 |

| | |
|--|--------------|
| BBA 433 Global Marketing | 3 |
| Business Economics | |
| BBA 305 Consumer Economics | 3 |
| BBA 326 Labor Economics | 3 |
| BBA 431 Managerial Economics | 3 |
| E-Business | |
| BBA 333 E-Business | 3 |
| BBA 340 Internet Law | 3 |
| BBA 433 Global Marketing | 3 |
| Hospitality Management | |
| BBA 345 Intro to Hospitality Management | 3 |
| BBA 346 Strategic Hospitality Management | 3 |
| BBA 347 | 3 |
| *Course may be completed as part of Associate's degree. | |
| Subtotal | 6-9 |
| <u>Other Required Courses</u> | |
| ENW 300 Report Writing** | 3 |
| PHI 300 Business Ethics | 3 |
| Subtotal | 6 |
| Elective Credits | 27-30 |
| Subtotal | 27-30 |
| Total Credits Earned at Lehman College | 60 |
| Total Credits Earned toward Baccalaureate | 120 |
| **May satisfy one of two required writing intensive courses required for graduation. | |