

An Accredited Technology Program





CLIENT LIST

BROOKLYN FLAVORS



Founder: Sophia Sylvester Establish: 2007 Products: Organic home-made soaps, oils and skin products

Needs: Marketing products and increasing traffic to E-commerce website

Client Base: Women looking for organic soaps and skin products

GCS BUILDING SUPPLIES



- Founder: Garth Sylvester
- Establish: 2016
- **Products:** General Contracting, wholesale building materials and products
- **Needs:** Assistance with government bids and receiving funding for projects (working capital)
- **Client Base:** NYCHA Construction Contracts (\$1.8 million), other construction companies

MADURO WEB SOLUTIONS



Founder: Ariel Maduro Establish: Pre-launch Service: Website design services Client Base: Health Care professional, specifically Spanish/English bilingual providers. Need: developing a client base, assistance marketing his services

MARCANO CLEANING

Founder: Jessica Marcano

Establish: 2017

Service: Cleaning service

Client Base: Residential, Pre and Post construction, Airbnb and Retail

Need: developing negotiation strategies, creating competitive pricing models, increasing client base, controlling cost, establishing a website



MARCANO CLEANING

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Company Analysis: Marcano Cleaning is suffering from something that very common for small business. They are letting their client dictate their price.



MARCANO CLEANING



COMMIT TO GREEN

Founder: Shien-ru Tsao

Establish: 2016

Products: I 5 styles of biodegradable plastic trash bags

Client Base: Resellers, Wholesalers, Custom Orders

Need: Sales forecast in order to secure a loan or line of credit.



COMMIT TO GREEN

Company Analysis: CTG has a lot of potential however due to irregular sales she has not been able to secure leverage with her manufacture in China and potential tariffs if imposed will eat into her profits.

COMMUNITY EXPANSION FUND

COMMUNITY EXPANSION FUND

Founder: Luis Taveras Establish: Pre-Launch Products: Microlending to Vendors/ Small Businesses within Bronx Client Base: Minority/Female Business owners Need: Proof of concept

PROPOSED BUSINESS STRUCTURE



EACH BUSINESS OWNERS ARE RESPONSIBLE FOR REPAYING THEIR

and the

PART OF THE LOAN MONTHLY.



REPAYMENT OF

PRINCIPAL +

INTEREST

MONTHLY.

AVERAGE REPAYMENT IS \$80 IF ONE BUSINESS OWNER DOESN'T PAY, THE REMAINING MEMBERS OF THE GROUP IS RESPONSIBLE FOR PAYING THEIR PORTION.

COMMUNITY EXPANSION FUND

FUNDING

COMMUNITY EXPANSION FUND





FUNDS ARE INVESTMENTS FROM A POOL OF INVESTORS. LUIS IS IN THE PROCESS OF PRESENTING AND PERSUADING INVESTORS TO INVEST IN HIS FUND.

VIVID IMAGINATION

Founder: Branden Baskin

Establish: 2015

Products: After-school digital education program k-12

Client Base: DOE, NYC Public Schools/Charters

Need: Marketing development, Increase outreach in inner city schools



VIVID IMAGINATION



¥≡ ₹ A program that supports the schools' goals by developing and improving skills in STEM.

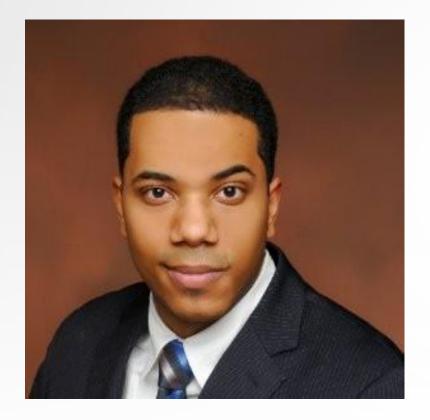
Other services: Teaching students how to create and maintain digital content (I.E Music, Videos, Social Media, Virtual Reality)

Social Services: They aim to help our students develop strong relationships with their facilitators, school, friends and other people around them

College readiness: Give students in at risk schools the tools they need to enter university with a plan







BUY-ME-PAL

Founder: Albert Abreu Establish: 2016 Products: Overstock/Clearance electronics Client Base: Online electronics consumers (sales done over eBay, craigslist, etc)

Need: Marketing development

SHEIKH DRAMMEH

- Publisher and founder for Muslim Community Report and Parkchester Times
- Owner of Al Iman Plaza, Tea-Out-Stress Franchise
- He has led and created many religious initiatives
- Recipient of New York Post Liberty Award for leadership
- Frequent media commentator for Islamic issues and African Affairs
- <u>https://www.youtube.com/watch?v=evzqf2pFucY</u>
- <u>http://bronx.news12.com/story/38419501/newspaper-aims-to-bring-parkchester-community-together</u>



DIA LIFE COACHING

Founder: Janine Duke

Establish: 2015

Products: Personal life coaching and mentorship

Client Base: Single Mothers, Individuals trying to put their life togethers

Need: Marketing development, Increase in client base, Connections for live speaking engagements.



DIA *life* Coaching™



RAMBAIRE, LLC

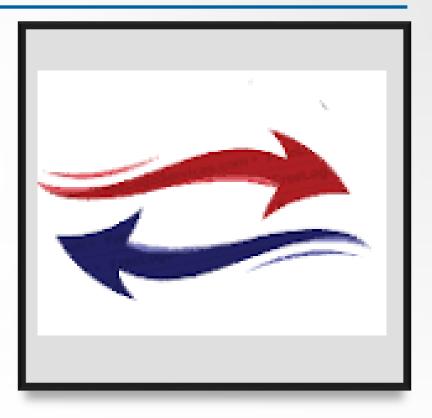
Founder: Roham Rambaire

Establish: 2007

Products: HVAC, Heating, Ventilation, and Plumbing Supplies

Client Base: General Contractors

Need: Assistance in procuring additional contracts and received financing to fund projects



TITAN FITNESS GYM, INC



Founder: Ronnie Guerra Establish: 2017 Products: Personal training, gym memberships Client Base: local residents and gym members (1,100 clients) Need: Business buyout of world wide gym, needs

\$120,000 for remodeling of the facility

LEWIS AND KIRK MUSIC

Founder: Ronnie Guerra

Establish: 2014

Products: Live performances, Music Festivals, Music production firm

Client Base: Performance spaces through our the tri-state (ex. Martha's Vineyard)

Need: Business buyout of world wide gym, needs \$120,000 for remodeling of the facility <section-header><complex-block><complex-block><complex-block><complex-block><complex-block>

E.A.T. W/CULINARY PROFESSIONALS, INC.

Founder: James Peterson

Establish:

Products: Food preparation service

Client Base: NYC EDC and NYPD (\$2.2 million in contracts)

Need: Needs Kitchen for preparing food, looking to open a restaurant in Bay Plaza. Looking to expand business



RAINBOW MOVERS, INC



Founder: Larry Patterson

Establish:

Products: Storage and moving company

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Client Base: Local Residents

Need: Needs space, Working Capital, and Mentoring