CLIENT LIST
BROOKLYN FLAVORS

**Founder:** Sophia Sylvester

**Establish:** 2007

**Products:** Organic home-made soaps, oils and skin products

**Needs:** Marketing products and increasing traffic to E-commerce website

**Client Base:** Women looking for organic soaps and skin products
GCS BUILDING SUPPLIES

• **Founder:** Garth Sylvester
• **Establish:** 2016
• **Products:** General Contracting, wholesale building materials and products
• **Needs:** Assistance with government bids and receiving funding for projects (working capital)
• **Client Base:** NYCHA Construction Contracts ($1.8 million), other construction companies
MADURO WEB SOLUTIONS

**Founder:** Ariel Maduro

**Establish:** Pre-launch

**Service:** Website design services

**Client Base:** Health Care professional, specifically Spanish/English bilingual providers.

**Need:** developing a client base, assistance marketing his services
MARCANO CLEANING

Founder: Jessica Marcano
Establish: 2017
Service: Cleaning service
Client Base: Residential, Pre and Post construction, Airbnb and Retail
Need: developing negotiation strategies, creating competitive pricing models, increasing client base, controlling cost, establishing a website
Company Analysis: Marcano Cleaning is suffering from something that very common for small business. They are letting their client dictate their price.
COMMIT TO GREEN

Founder: Shien-ru Tsao  
Establish: 2016

Products: 15 styles of biodegradable plastic trash bags

Client Base: Resellers, Wholesalers, Custom Orders

Need: Sales forecast in order to secure a loan or line of credit.
Company Analysis: CTG has a lot of potential however due to irregular sales she has not been able to secure leverage with her manufacture in China and potential tariffs if imposed will eat into her profits.
COMMUNITY EXPANSION FUND

**Founder:** Luis Taveras

**Establish:** Pre-Launch

**Products:** Microlending to Vendors/Small Businesses within Bronx

**Client Base:** Minority/Female Business owners

**Need:** Proof of concept
PROPOSED BUSINESS STRUCTURE

A loan is split amongst 5 female business owners.

Each business owner is responsible for repaying their part of the loan monthly.

Repayment of principal + interest monthly.

If one business owner doesn't pay, the remaining members of the group is responsible for paying their portion.

Average repayment is $80.
COMMUNITY EXPANSION FUND

Funds are investments from a pool of investors.

Luis is in the process of presenting and persuading investors to invest in his fund.
VIVID IMAGINATION

**Founder:** Branden Baskin

**Establish:** 2015

**Products:** After-school digital education program k-12

**Client Base:** DOE, NYC Public Schools/Charters

**Need:** Marketing development, Increase outreach in inner city schools
VIVID IMAGINATION

- A program that supports the schools' goals by developing and improving skills in STEM.

- Other services: Teaching students how to create and maintain digital content (I.E Music, Videos, Social Media, Virtual Reality)

- Social Services: They aim to help our students develop strong relationships with their facilitators, school, friends and other people around them

- College readiness: Give students in at risk schools the tools they need to enter university with a plan
BUY-ME-PAL

Founder: Albert Abreu
Establish: 2016
Products: Overstock/Clearance electronics
Client Base: Online electronics consumers (sales done over eBay, craigslist, etc)
Need: Marketing development
SHEIKH DRAMMEH

- Publisher and founder for Muslim Community Report and Parkchester Times
- Owner of Al Iman Plaza, Tea-Out-Stress Franchise
- He has led and created many religious initiatives
- Recipient of New York Post Liberty Award for leadership
- Frequent media commentator for Islamic issues and African Affairs
- https://www.youtube.com/watch?v=evzqf2pFucY
DIA LIFE COACHING

**Founder:** Janine Duke

**Establish:** 2015

**Products:** Personal life coaching and mentorship

**Client Base:** Single Mothers, Individuals trying to put their life togethers

**Need:** Marketing development, Increase in client base, Connections for live speaking engagements.
RAMBAIRE, LLC

Founder: Roham Rambaire
Establish: 2007
Products: HVAC, Heating, Ventilation, and Plumbing Supplies
Client Base: General Contractors
Need: Assistance in procuring additional contracts and received financing to fund projects
TITAN FITNESS GYM, INC

**Founder:** Ronnie Guerra

**Establish:** 2017

**Products:** Personal training, gym memberships

**Client Base:** local residents and gym members

(1,100 clients)

**Need:** Business buyout of world wide gym, needs $120,000 for remodeling of the facility
LEWIS AND KIRK MUSIC

**Founder:** Ronnie Guerra

**Establish:** 2014

**Products:** Live performances, Music Festivals, Music production firm

**Client Base:** Performance spaces through our the tri-state (ex. Martha’s Vineyard)

**Need:** Business buyout of world wide gym, needs $120,000 for remodeling of the facility
E.A.T. W/CULINARY PROFESSIONALS, INC.

Founder: James Peterson

Establish:

Products: Food preparation service

Client Base: NYC EDC and NYPD ($2.2 million in contracts)

Need: Needs Kitchen for preparing food, looking to open a restaurant in Bay Plaza. Looking to expand business
RAINBOW MOVERS, INC

**Founder:** Larry Patterson

**Establish:**

**Products:** Storage and moving company

**Client Base:** Local Residents

**Need:** Needs space, Working Capital, and Mentoring