THE CITY UNIVERSITY OF NEW YORK
ARTICULATION AGREEMENT

A. SENDING AND RECEIVING INSTITUTIONS

Sending College: **Bronx Community College of the City University of New York**
Department: Business and Information Systems

Program: Business Administration

Degree: Associate in Science Degree

Receiving College: **Herbert H. Lehman College of the City University of New York**
Department: Health Science

Program: Health Services Administration

Degree: Bachelor of Science

B. ADMISSION REQUIREMENTS FOR SENIOR COLLEGE PROGRAM

About the Program
The program in Health Services Administration aims to provide individuals with the knowledge and skills needed by administrators in hospitals, community health facilities, nursing homes, extended care facilities, financing and insurance agencies, health maintenance organizations, managed care organizations, and other health services programs. Career opportunities involving hospital administration, the management of long-term care, managed care, and ambulatory care facilities, and the planning and implementing of many different kinds of health services were all considered in designing this program. The curriculum also prepares students for graduate study in Health Services Administration.

The Health Services Administration Program offers a course of study leading to a B.S. degree. The curriculum includes basic study in the social, economic, behavioral, and natural sciences to provide a broad liberal arts background for the professional course sequence. Students who major or minor in Health Services Administration can become eligible for admission to the New York State Licensing Examination for Nursing Home Administrators. For information about this examination, consult the Department of Health Sciences.

Admissions and Applications
Application Deadlines: Spring Admissions-September 15, Fall Admissions-February 1
CUNY Transfer Application is available online at www.cuny.edu
CUNY Application Processing Center: 212.997.CUNY

Progression at Lehman
To earn a Bachelor's Degree at Lehman College, CUNY Associate Degree graduates need to:
- complete the courses required for the major/minor
- two LEH upper-division interdisciplinary courses
- two writing intensive courses
- elective courses if needed

Determination of the 60 Liberal Arts credits required for the baccalaureate degree in accordance with New York State Education Department requirements will be made by Lehman College.

Associate in Arts Degree from Bronx Community College.

Bronx Community College graduates with the Associate Degree in Business Administration will receive 60 credits toward the Bachelor of Science in Health Services Administration at Herbert H. Lehman College.

Total transfer credits granted toward the baccalaureate degree: 60
Total additional credits required at the senior college to complete baccalaureate degree: 60

C. Course to Course Equivalencies and Transfer Credit Awarded

CUNY Pathways General Education Requirements	
Required Common Core	**Credits**
A. English Composition (2 courses) B. Mathematical and Quantitative Reasoning (1 course) ***MTH 30 Pre-Calculus Mathematics OR MTH 31 Analytical Geometry and Calculus I*** C. Life and Physical Sciences (1 course)	12-13
Flexible Common Core	**Credits**
A. World Cultures and Global Issues (1 course) B. U.S. Experience in Its Diversity (1 course) ***Students are advised to complete ECO 12 Macroeconomics*** C. Creative Expression (1 course) D. Individual and Society (1 course) ***Students are advised to complete ECO 11 Microeconomics*** E. Scientific World (1 course) ▪ Restricted Elective: Select one course from Areas A-E. ***Students are advised to complete PSY 11 Introduction to Psychology***	18
Subtotal	**30-31**

Sending College		**Receiving College Equivalent** (Or Other Evaluation)		**Transfer Credit Granted**
Specialization Requirements				
[Bronx Community College] **Course & Title**	**Credit**	[Herbert H. Lehman College] **Course & Title**	**Credit**	
ACC 111 Principles of Accounting I	4	ACC 171 Principles of Accounting I	3	3+1 Elective
BUS 41 Business Statistics	3	BBA 303 Business Statistics I	3	3
BUS 51 Business Organization and Management	3	BBA 204 Principles of Management	3	3
DAT 10 Computer Fundamental and Applications	3	CIS 106 Computer Literacy	3	3
LAW 41 Business Law	3	ECO 336 Business Law I	3	3
Lab Science	0-1	*Elective Credit*	0-1	0-1
			Subtotal	**16-17**

DEGREE OPTIONS: Student must choose an option to graduate: Accounting, Computer Programming, Management, OR Marketing Management (12 Credits)

Accounting Option				
[Bronx Community College] **Course & Title**	**Credit**	[Herbert H. Lehman College] **Course & Title**	**Credit**	**Transfer Credit Granted**
ACC 112 Principles of Accounting II	4	ACC 272 Principles of Accounting II	3	3+1 Elective
ACC 113 Principles of Intermediate Accounting	4	ACC 334 Intermediate Accounting I	3	3+1 Elective
ACC 15 Accounting Information Systems	3	ACC 348 Computer Based Accounting	3	3
KEY 10 Keyboarding for Computers	1	*Elective Credit*	1	1
			Subtotal	**12**

Computer Programming Option				
[Bronx Community College] **Course & Title**	**Credit**	[Herbert H. Lehman College] **Course & Title**	**Credit**	**Transfer Credit Granted**
DAT 38 Database Management Applications	3	CIS 244 Introduction to Database Management	3	3
DAT 47 JAVA Programming	3	CMP 277 Computer Programming in Java	2	2+1 Elective
DAT 48 Advanced JAVA Programming	3	*Elective Credit*	3	3
DAT 49 UNIX Fundamentals	3	CIS 247: Practical UNIX: Programming and System Administration.	3	3
			Subtotal	**12**

Management Option				
[Bronx Community College] **Course & Title**	**Credit**	[Herbert H. Lehman College] **Course & Title**	**Credit**	**Transfer Credit Granted**
MKT 11 Principles of Marketing	3	*Elective Credit*	3	3
FIN 31 Principles of Finance	3	*Elective Credit*	3	3
BUS 52 Organizational Behavior	3	*Elective Credit*	3	3
BUS 53 International Management	3	*Elective Credit*	3	3
			Subtotal	**12**

Marketing Management Option				
[Bronx Community College] **Course & Title**	**Credit**	[Herbert H. Lehman College] **Course & Title**	**Credit**	**Transfer Credit Granted**
MKT 11 Principles of Marketing	3	*Elective Credit*	3	3
MKT 18 Consumer Behavior OR MKT 47 E-Marketing	3	*Elective Credit*	3	3
MKT 41 Management of Retail Operations OR MKT 43 Principles of Advertising	3	*Elective Credit*	3	3
MKT 48 Marketing Management	3	*Elective Credit*	3	3
			Subtotal	**12**

TOTAL	**60**

D. Senior College Upper Division Courses Remaining For Baccalaureate Degree

Health Services Administration Major	Credits
INTEGRATION GENERAL EDUCATION REQUIREMENTS Students choose two courses: LEH 352 Studies in Literature: Selected topics in literature. LEH 353 Studies in the Arts: Selected topics in the arts. LEH 354 Historical Studies: Selected topics in historical studies. LEH 355 Studies in Philosophy, Theory & Abstract Thinking: Selected topics in philosophy, theory and abstract thinking.	6
DEPARTMENTAL COURSES	**Credits**
HSD 266 The U.S. Healthcare Delivery System HSD 269 Fundamentals of Biostatistics for Health Professionals HSD 306 Epidemiology	9
HEALTH SERVICES ADMINISTRATION	**Credits**
HSD 266 The U.S. Healthcare Delivery System HSA 312 Managed Health Care HSA 301 Human Resources Management and Labor Relations in Health Services HSA 304 Financial Aspects of Health Care Administration. HSA 402 Research and Program Evaluation in Health Services Administration. HSA 403 Strategic Management Health Planning in a Competitive Environment HSA 440 Seminar in Health Services Administration Analysis of Field Work Experience	20
RECOMMENDED ELECTIVES	**Credits**
Electives chosen in conjunction with the adviser.	6
HEALTH SERVICES ADMINISTRATION INTERNSHIP	**Credits**
HSA 470 Administrative Skills in Health Services Organizations I HSA 471 Administrative Skills in Health Services Organizations II	8
PSYCHOLOGY	**Credits**
PSY 166 General Psychology (Students who complete PSY 11 at BCC will not be required to take this course) One 200- or 300-level PSY course chosen with advisement	3-6
ECONOMICS AND ACCOUNTING	**Credits**
ECO 166: Introduction to Macroeconomics OR ECO 167: Introduction to Microeconomics (Students who complete ECO 11 and/or ECO 12 at BCC will not be required to take this course) AND ACC 171 Principles of Accounting I (Students in all options complete ACC 111, the equivalent of Lehman's ACC 171. Students will not be required to complete this course.)	0-3
ELECTIVE CREDITS It is suggested that students select these courses under advisement. Students may utilize these course credits to take additional courses in their major, pursue a minor, or complete courses of interest to them.	**Credits** 2-8
WRITING INTENSIVE BCC students are required to complete **two writing intensive courses**. Individual sections of LEH courses may be designated as writing intensive and these sections would count toward both requirements.	
TOTAL:	**60**

E. Articulation Agreement Follow-Up Procedures

1. Procedures for reviewing, up-dating, modifying or terminating agreement:

Bronx Community College Business and Information Systems Chair and Lehman College Department of Health Sciences Chair will review implementation of the agreement every four years to ensure that students are adequately informed of the program and to identify issues requiring attention.

2. Procedures for evaluating agreement, e.g., tracking the number of students who transfer under the articulation agreement and their success:

After transfer into the Lehman Business Administration major, the performance of Bronx Community College students will be tracked using the CUNY Institutional Research Data Base.

3. Sending and receiving college procedures for publicizing agreement, e.g., college catalogs, transfer advisers, Websites, etc.:

Notice of articulation will be placed in the respective catalogues, recruiting brochures, websites, and on the CUNY TIPPS website.

Respective transfer and academic advisers will be informed and provided with copies of this agreement.

The Lehman Department of Health Sciences will coordinate efforts with Lehman's Admissions Office to make certain that materials are sent with recruitment officers for BCC's biannual Transfer Day event.

Effective Date: March 2015

Dr. Claudia Schrader,
Vice President for Academic Affairs and Provost

Signature

Dr. Anny Morrobel-Sosa,
Provost and Senior Vice President for Academic Affairs

Signature

Professor Howard Clampman,
Interim Chairperson of the Department of Business and Information Systems

Signature

Dr. Gul Tiryak Sonmez, Chairperson of the Health Sciences Department

Signature